

Item	Unit	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Operating results												
Orders received	¥Million	304,201	301,446	300,438	324,102	325,029	424,318	556,321	631,088	595,373	625,689	656,533
Net sales of completed construction contracts	¥Million	318,513	300,912	287,437	298,825	312,669	423,727	524,574	573,339	594,840	627,607	614,095
Gross profit on completed construction contracts	¥Million	38,543	35,740	35,795	38,480	43,354	58,337	68,327	75,865	84,323	81,837	89,158
Selling, general and administrative expenses	¥Million	17,809	17,382	17,382	17,607	17,732	26,620	37,226	39,241	41,942	49,285	55,037
Operating profit	¥Million	20,734	18,358	18,412	20,873	25,621	31,716	31,100	36,623	42,380	32,552	34,121
Ordinary profit	¥Million	20,602	18,589	18,512	21,409	26,448	33,431	30,669	38,186	45,217	33,771	36,922
Profit attributable to owners of parent	¥Million	14,910	12,264	12,184	13,789	17,993	40,219	15,603	24,192	27,766	22,233	20,058
Capital expenditures	¥Million	7,372	4,219	13,215	7,139	4,256	3,945	15,855	12,239	20,802	15,263	20,710
Depreciation	¥Million	2,264	2,660	3,001	3,251	3,272	4,725	6,473	6,789	7,414	8,700	10,142
Financial status												
Total assets	¥Million	217,091	228,422	238,301	243,438	261,305	416,483	444,905	491,574	535,617	577,941	591,637
Property, plant and equipment	¥Million	50,767	52,005	59,830	62,002	62,664	97,955	107,677	113,375	126,900	135,635	145,954
Net assets	¥Million	135,687	146,768	151,241	158,280	176,101	267,811	270,109	288,884	307,053	307,941	319,059
Balance of interest-bearing debt (balance of loans payable, bonds payable, etc.)	¥Million	13,374	8,679	16,299	12,825	11,435	18,049	47,167	57,520	80,619	115,716	106,431
Cash flow status												
Cash flows from operating activities	¥Million	9,888	23,167	5,389	15,504	24,800	12,770	17,299	6,301	26,406	5,483	41,902
Cash flows from investing activities	¥Million	(7,477)	(2,828)	(13,907)	(6,027)	(4,538)	(17,609)	(17,085)	(9,249)	(20,388)	(13,332)	(13,591)
Free cash flow	¥Million	2,411	20,338	(8,518)	9,477	20,262	(4,839)	213	(2,947)	6,018	(7,849)	28,311
Cash flows from financing activities	¥Million	(905)	(12,343)	313	(10,230)	(5,137)	(4,924)	4,227	(1,750)	5,023	3,298	(30,555)
Cash and cash equivalents at end of period	¥Million	16,213	24,291	16,037	15,241	30,343	41,469	46,012	41,246	53,727	50,204	47,430
Per share data*1												
Earnings per share	¥	73.87	61.92	62.95	72.62	94.71	195.12	69.87	108.67	125.32	102.49	94.76
Net assets	¥	675.03	741.41	784.54	834.15	921.48	1,171.71	1,197.58	1,288.39	1,374.11	1,416.11	1,489.68
Cash dividend	¥	12	16	19	23	25	35	40	41	48	51	60
Payout ratio	%	16.2	25.8	30.2	31.7	26.4	17.9	57.2	37.7	38.3	49.8	63.3
Financial indices												
Operating profit margin	%	6.5	6.1	6.4	7.0	8.2	7.5	5.9	6.4	7.1	5.2	5.6
Profit attributable to owners of parent to net sales	%	4.7	4.1	4.2	4.6	5.8	9.5	3.0	4.2	4.7	3.5	3.3
Return on equity (ROE)	%	11.6	8.7	8.2	8.9	10.8	18.3	5.9	8.8	9.4	7.3	6.5
Return on assets (ROA)	%	7.1	5.5	5.2	5.7	7.1	11.9	3.6	5.2	5.3	4.0	3.4
Equity ratio	%	62.3	64.0	63.3	64.8	66.6	63.4	59.9	58.1	56.6	52.5	52.9
Stock price												
Highest stock price	¥	1,495	1,494	1,543	1,744	3,075	3,410	3,135	3,030	3,065	2,482	3,370
Lowest stock price	¥	944	1,141	1,096	1,142	1,559	2,309	1,906	2,182	2,261	2,034	2,368
Non-financial metrics												
CO2 emissions (Scope 1 & 2) (Consolidated)	Thousand t-CO2	-	-	-	-	-	-	-	86.3	79.9	76.9	71.7
Green procurement*2	%	-	-	-	-	-	-	-	64.8	71.4	78.0	82.1
Number of consolidated employees	People	7,553	7,988	7,903	8,074	8,331	13,151	13,882	14,374	15,847	16,772	17,056
Ratio of mid-career hires*2	%	-	-	-	-	-	-	-	-	25	26	24
Ratio of women in managerial positions (Consolidated)	%	-	-	-	-	-	-	-	1.4	1.6	1.7	2.3
Percentage of annual paid leave taken*3	%	-	-	-	-	-	-	-	61.3	62.1	71.5	74.1
Number of consolidated subsidiaries	Companies	36	33	30	28	28	82	88	103	107	135	142

*1 We conducted a two-for-one stock split for common stock effective April 1, 2024. Numerical values shown for past years are recalculated figures taking this stock split into consideration
*2 Scope of data: Exeo Group, Inc. only

*3 Scope of data: Exeo Group, Inc. and its five major subsidiaries (C-Cube Corporation, Seibu Electric Industry Co., Ltd., Nippon Dentsu Co., Ltd., Daiwa Densetsu Corporation, and Exeo Tech Corporation)

Corporate data

Company name	Exeo Group, Inc.
Established	May 17, 1954
Paid-in capital	¥6,888 million
Fiscal year-end	March 31
Stock listing	Listed on Prime Market of Tokyo Stock Exchange
President and CEO	Tetsuya Funabashi
Executive Vice President and Representative Director	Keigo Kajimura
Net sales	¥614.0 billion (consolidated) (fiscal year ended March 31, 2024)
Number of employees	17,056 (consolidated) (As of March 31, 2024)
Head office	29-20, Shibuya 3-chome, Shibuya-ku, Tokyo
West Japan head office	2-10, Uchihonmachi 2-chome, Chuo-ku, Osaka
Number of business offices	Headquarters and branch offices: 14, Sales offices: 23
Consolidated subsidiaries	142 companies (Excludes non-consolidated subsidiaries (15 companies) and affiliated companies (18 companies))
Correspondent banks	Mizuho Bank / Sumitomo Mitsui Banking Corporation / MUFG Bank / Sumitomo Mitsui Trust Bank

Group companies

Major subsidiaries

				
C-Cube Corporation	Seibu Electric Industry Co., Ltd.	Nippon Dentsu Co., Ltd.	Daiwa Densetsu Corporation	Exeo Tech Corporation

Other consolidated subsidiaries

Telecom carriers-related	Urban infrastructure-related	System solutions-related
Exeo Engineering Hokkaido Co., Ltd.	Denken Co., Ltd.	Exeo Digital Solutions, Inc.
Exeo Engineering Tohoku Co., Ltd.	Ryosei, Ltd.	Exeo System Management, Inc
Exeo Engineering West Japan Co., Ltd.	Koyo Engineering Co., Ltd.	Advanced Information Design Co., Ltd.
EXEO Engineering, Inc.	Sanetsu Corporation	Where, Inc.
Kanac Co., Ltd.	Kitanihon-Tsushin Co., Ltd.	KDT Co., Ltd.
K.Technosu Co., Ltd.	Exeo Infra Co., Ltd.	Sun Planning Systems Co., Ltd.
Hikari Progress Co., Ltd.	Kohken Co., Ltd.	CPU Inc.
Denseisha Co., Ltd.	Kidoh Construction Co., Ltd.	Other subsidiaries
Just Engineering Co., Ltd.	Iseki Poly-Tech, Inc.	
Other subsidiaries	Ashikaga Eco Power Co., Ltd.	
	Furudono Ronden Eco Power Co., Ltd.	
	Other subsidiaries	

Group companies (Overseas)

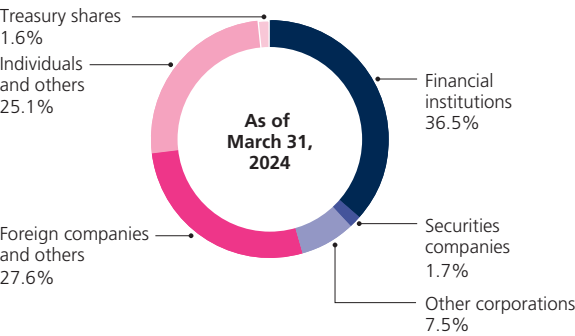
Exeo Global Pte. Ltd.	EXEO Global Asset Holdings Pte. Ltd.	Ascent Solutions Pte. Ltd.
MG EXEO NETWORK, INC.	Aeqon Pte. Ltd.	Winner Engineering Pte. Ltd.
Leng Aik Engineering Pte. Ltd.	dhost Pte. Ltd.	68 Systems & Project Engineering Pte. Ltd.
EXEO ASIA CO., LTD.	Arco Pte. Ltd.	GUUD Pte. Ltd.

Stock information (As of March 31, 2024)

Shareholding

Common stock authorized	300,000,000 shares
Issued	106,812,419 shares
Total number of shareholders	45,458

Shareholding structure

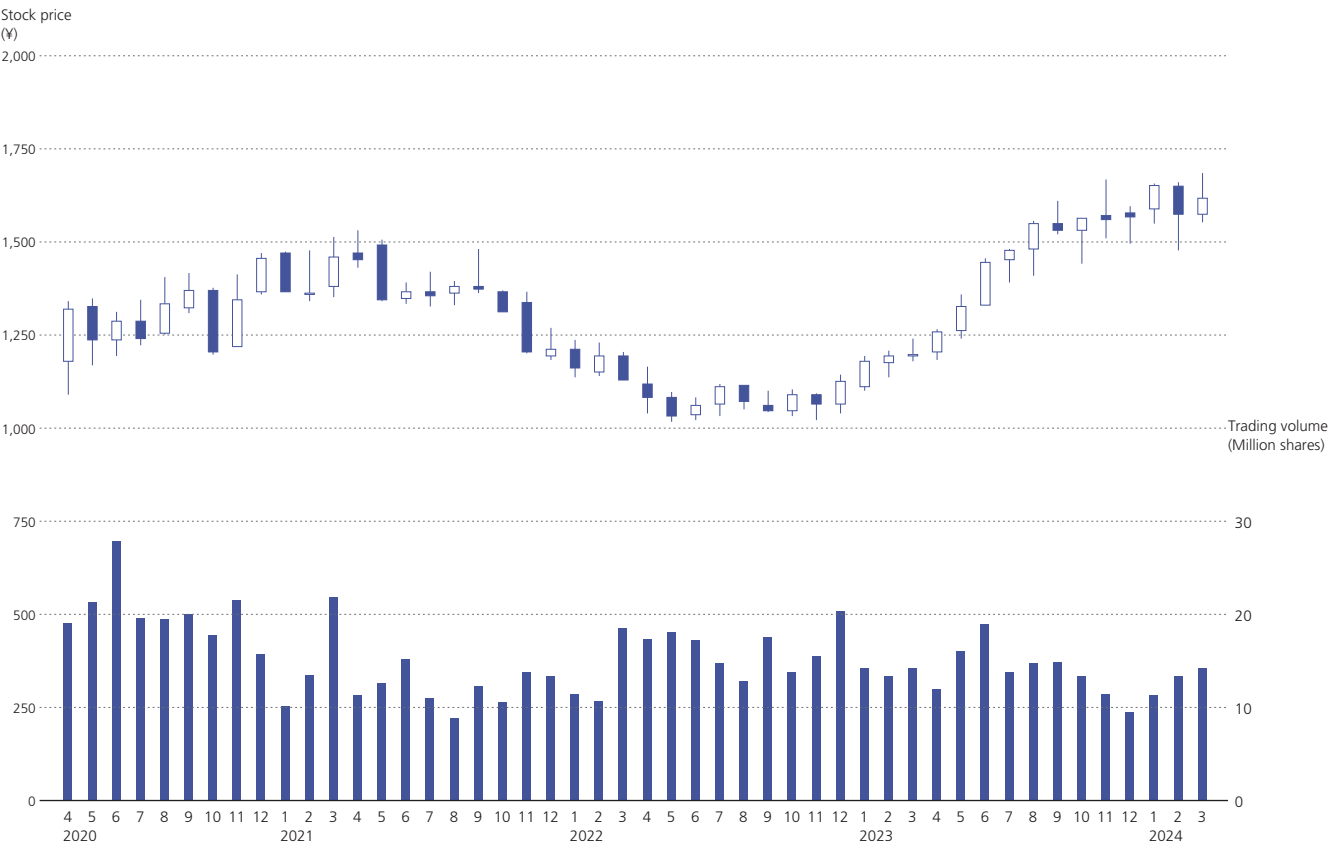


Major shareholders

	Number of shares held (thousand)	Percentage of total (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	15,330	14.59
Custody Bank of Japan, Ltd. (Trust Account)	9,466	9.01
Exeo Group, Inc. Employee Shareholding Association	4,843	4.61
NORTHERN TRUST CO. (AVFC) RE SILCHESTER INTERNATIONAL INVESTORS INTERNATIONAL VALUE EQUITY TRUST	4,531	4.31
Sumitomo Life Insurance Company	2,296	2.19
Sumitomo Realty & Development Co., Ltd.	2,081	1.98
NORTHERN TRUST CO. (AVFC) RE U.S. TAX EXEMPTED PENSION FUNDS	2,066	1.97
Custody Bank of Japan, Ltd. (Mitsui Sumitomo Trust & Banking Co., Ltd. Retirement Benefit Trust Account)	1,834	1.75
NORTHERN TRUST CO. (AVFC) RE NON TREATY CLIENTS ACCOUNT	1,642	1.56
SSBTC CLIENT OMNIBUS ACCOUNT	1,539	1.47

Note: The Company holds 1,735 thousand shares of treasury stock although those shares are not included in the above table.
Treasury shares are also excluded from calculation of equity stake.

Stock price range and trading volume



Note: We conducted a two-for-one stock split for common stock effective April 1, 2024. Numerical values shown for past years are recalculated figures taking this stock split into consideration.