(Yhn)

Monthly Orders Received Data for FY 2018

The simple addition value of eight companies (KYOWA EXEO, C-CUBE, Seibu Electric Industry, NIPPON DENTSU, EXEO TECH, Daiwa Densetsu, ICOMSYSTECH, Advanced Information Design.)

			I	Λ	:1		May June									Jul				Augi	· a t		September					terim forec	(*DN)
			FY 2017	Apr	FY 2018		FY 2017		FY 2018		FY 2017	Jui	FY 2018		FY 2017		FY 2018		FY 2017		FY 2018		FY 2017		FY 2018			terim forec	
			1 1 2017	[1 1 2017				1 1 2017				1 1 2017	[1 1 2017				1 2017				(Oll II)		1
					YOY	-			YOY				YOY				YOY	-			YOY	-			YOY	-		YOY	Progress rate
		Access engineering					6.2	6.6			7.6	8.1			9.0	9.2			7.1	7.4			7.7	7.5					
	p p		9.0	9.2	101%	-	15.3	15.8	103%	-	23.0	24.0	104%	-	32.1	33.2	104%	-	39.2	40.7	104%	-	46.9	48.2	103%	-	44.5	95%	109%
	eeri	Notwork engineering					1.1	1.4			1.2	1.6			1.7	2.0			1.8	1.7			2.5	1.6					
SN	angir	Network engineering	1.4	2.0	135%	-	2.6	3.5	134%	_	3.8	5.1	134%	_	5.6	7.2	128%	_	7.4	8.9	120%	-	10.0	10.5	106%	-	9.0	90%	118%
UTIONS	dno	Mobile engineering					3.5	3.3			5.5	4.2			4.1	3.2			4.4	3.5			5.5	3.2					
	Ď		4.6	2.9	63%	_	8.1	6.3	77%	_	13.7	10.5	77%	_	17.8	13.8	77%	_	22.3	17.3	78%	-	27.9	20.5	74%	-	22.5	81%	91%
- SOL	Ē	Sub-total					10.9	11.5	, .		14.5	13.9			14.9	14.5	, .		13.4	12.7			15.8	12.3				0.1,0	
NG			15.2	14.1	93%	_	26.1	25.7	98%	_	40.7	39.7	98%	_	55.6	54.3	98%	_	69.0	67.0	97%	_	84.9	79.4		_	76.0	90%	105%
ERIN							3.2	2.1			3.0	3.2			2.2	2.4			2.2	2.7	01.70		2.7	2.8					100,0
ENGINE		NCCs	2.6	2.6	102%	_	5.8	4.8	84%	_	8.9	8.1	91%	_	11.1	10.5	95%	_	13.3	13.2	99%	-	16.0	16.1	100%	_	14.5	90%	111%
N.							3.2	8.0			11.6	7.7			4.4	10.4			4.8	5.5			7.7	17.4					
ш.	Urban infrastructure		3.5	3.7	105%	-	6.7	11.7	174%	_	18.4	19.4	105%	_	22.8	29.8	130%	_	27.7	35.4	127%	-	35.4	52.8	149%	-	34.5	97%	153%
lf							17.3	21.7			29.2	24.9			21.5	27.4			20.5	21.0			26.2	32.7					
		Sub-total	21.4	20.5	96%	_	38.7	42.3	109%	_	68.0	67.3	99%	_	89.6	94.7	106%	_	110.2	115.7	105%	_	136.4	148.4	109%	_	125.0	92%	119%
							2.3	1.8			4.3	4.6			2.7	3.8			1.9	2.3			4.5	4.8					110,0
	SYS	STEM - SOLUTIONS	4.7	5.0	108%	_	7.0	6.9	99%	_	11.3	11.5	102%	_	14.1	15.3	109%	_	16.0	17.7	111%	-	20.6	22.6		-	21.0	102%	108%
							19.7	23.6			33.6	29.6			24.3	31.2	. , , , ,		22.4	23.4	,,,		30.7	37.6				3=70	1
		TOTAL	26.1	25.6	98%	_	45.8	49.2	108%	_	79.4	78.9		_	103.8	110.1	106%	_	126.3	133.5	106%		157.0	171.1	109%	_	146.0	93%	117%

Ī				Octob				November				December				Janua		February				March				Revised forecast for the full year			Reference :
			FY 2017				FY 2017 FY 2018				FY 2017 FY 2018				FY 2017 FY 2018			FY 2017					FY 2017 FY 2018			(Simple	Initial forecast		
					YOY	Reference: former 5			YOY	Reference: former 5			YOY	Reference: former 5			YOY Reference former 5			YOY	Reference: former 5			YOY	Reference: former 5		YOY	Progress rate	for the full year
Ī			8.0	12.8		(8.7)	7.3	12.6		(8.2)	6.6	12.3		(7.6)	8.1	12.1	(8.2	7.0	11.7		(7.0)	9.1	12.7		(8.0)				
- SOLUTIONS	ē	Access engineering	55.0	61.1	111%	(57.0)	62.3	73.7	118%	(65.2)	69.0	86.1	125%	(72.9)	77.1	98.2	127% (81.1	84.1	110.0	131%	(88.2)	93.2	122.8	132%	(96.2)	112.5	121%	109%	87.5
	jeeri	Not control of the control	1.7	1.8		(1.6)	1.6	2.5		(2.3)	1.5	2.0		(1.7)	1.1	1.8	(1.6	1.8	3.0		(2.7)	2.3	2.6		(2.3)				
	NS angir	Network engineering	11.8	12.4	106%	(12.2)	13.4	15.0	112%	(14.6)	14.9	17.0	114%	(16.3)	16.0	18.8	117% (18.0	17.9	21.9	122%	(20.7)	20.2	24.5	121%	(23.1)	21.5	106%	114%	20.0
	LUTIC	Makila annina arina	4.9	4.2		(3.8)	5.2	3.9		(3.7)	4.9	3.6		(3.2)	2.5	2.6	(2.2	2.8	2.4		(2.1)	4.1	4.9		(4.5)				
	10 E	Mobile engineering	32.9	24.8	75%	(24.4)	38.1	28.8	76%	(28.1)	43.0	32.4	75%	(31.4)	45.6	35.1	77% (33.7	48.5	37.5	77%	(35.8)	52.7	42.5	81%	(40.4)	51.5	98%	83%	49.0
	1 2	Sub-total	14.8	18.9		(14.2)	14.1	19.1		(14.3)	13.0	18.1		(12.6)	11.8	16.5	(12.1	11.7	17.2		(11.9)	15.6	20.4		(14.9)				
	2		99.7	98.4	99%	(93.7)	113.9	117.5	103%	(108.1)	127.0	135.6	107%	(120.7)	138.9	152.2	110% (132.9	150.6	169.5	112%	(144.8)	166.3	189.9	114%	(159.7)	185.5	112%	102%	156.5
		1100	2.6	3.4		(2.5)	2.0	4.4		(3.3)	3.2	3.4		(2.7)	2.0	2.6	(2.1	2.8	4.3		(3.1)	2.8	4.1		(2.7)				
	E E	NCCs	18.6	19.6	105%	(18.6)	20.7	24.0	116%	(22.0)	23.9	27.5	115%	(24.7)	25.9	30.2	116% (26.8	28.8	34.5	120%	(29.9)	31.6	38.7	122%	(32.7)	37.0	117%	105%	32.0
	N N	Urban infrastructure	3.4	6.6		(5.2)	5.9	9.5		(8.8)	9.8	5.3		(3.9)	3.3	4.5	(3.9	6.4	7.6		(6.7)	12.5	22.1		(20.1)				
		Urban infrastructure	38.9	59.5	153%	(58.1)	44.8	69.0	154%	(66.9)	54.7	74.3	136%	(70.9)	58.1	78.9	136% (74.8	64.5	86.6	134%	(81.6)	77.1	108.7	141%	(101.7)	96.0	124%	113%	89.5
		Sub-total	20.9	29.1		(22.0)	22.1	33.0		(26.5)	26.1	26.9		(19.3)	17.2	23.8	(18.1	21.0	29.2		(21.7)	31.0	46.6		(37.8)				
		Sub-total	157.3	177.5	113%	(170.5)	179.5	210.6	117%	(197.1)	205.7	237.6	115%	(216.4)	223.0	261.4	117% (234.6	244.1	290.7	119%	(256.4)	275.1	337.4	123%	(294.2)	318.5	116%	106%	278.0
		YSTEM - SOLUTIONS	3.4	5.8		(4.3)	2.3	4.3		(2.8)	4.0	5.5		(4.0)	3.2	5.0	(4.1	2.0	4.6		(2.3)	4.7	6.7		(5.4)			ľ	
	3	131EW - 30LUTIONS	24.0	28.5	119%	(27.0)	26.4	32.8	125%	(29.8)	30.4	38.4	126%	(33.9)	33.7	43.5	129% (38.0	35.7	48.1	135%	(40.4)	40.5	54.8	135%	(45.9)	61.5	152%	89%	52.0
Ī		TOTAL	24.3	34.9		(26.4)	24.5	37.4		(29.3)	30.2	32.4		(23.4)	20.5	28.9	(22.3	23.1	33.9		(24.1)	35.7	53.4		(43.3)				
		TOTAL	181.4	206.0	114%	(197.6)	205.9	243.5	118%	(226.9)	236.1	276.0	117%	(250.4)	256.7	304.9	119% (272.7	279.9	338.8	121%	(296.9)	315.7	392.2	124%	(340.2)	380.0	120%	103%	330.0
Г	Onforce	ce : Management integrated						8.1				9.0				6.5			9.7				10.0						
		mpanies in western Japan	-	8.4	-	-	-	16.5	-	-	-	25.6	-	-	-	32.2		-	41.9	-	-	-	52.0	-	-	50.0	-	104%	0.0

Notes: 1. All amounts less than ¥100m are disregarded.

^{2.} We revised our full-year plan in line with the management integration with C-CUBE, Seibu Electric Industry and NIPPON DENTSU on October 1, 2018.

Since October of the same year, the figures for the three companies have been added to the total for the eight companies.

^{3. &}quot;Reference: Management integrated three companies in Western Japan" refers to the sum of the figures for C-CUBE, Seibu Electric Industry and NIPPON DENTSU.

^{4.} The monthly figures for June, September, December, and March are published concurrently with the releases of its quarterly financial statements.

^{5.} In the case of a change in the contract amount due to a renewal of a contract, etc., the amount of increase or decrease is adjusted in the month of occurrence of the event.

^{6.} Figures in parentheses after October 2018 are simple totals of the former five companies excluding the three integrated companies in the Western Japan Integration.