

Monthly Orders Received Data for FY 2018

The simple addition value of eight companies (KYOWA EXEO, C-CUBE, Seibu Electric Industry, NIPPON DENTSU, EXEO TECH, Daiwa Densetsu, ICOMSYSTECH, Advanced Information Design.)

(¥bn)

		April				May				June				July				August				September				Interim forecast (Simple addition value)			
		FY 2017		FY 2018		FY 2017		FY 2018		FY 2017		FY 2018		FY 2017		FY 2018		FY 2017		FY 2018		FY 2017		FY 2018		YOY	Progress rate		
				YOY	-			YOY	-			YOY	-			YOY	-			YOY	-			YOY	-				
ENGINEERING - SOLUTIONS	NTT Group engineering	Access engineering	9.0	9.2	101%	-	6.2	6.6	103%	-	7.6	8.1	104%	-	9.0	9.2	104%	-	7.1	7.4	104%	-	7.7	7.5	103%	-	44.5	95%	109%
		Network engineering	1.4	2.0	135%	-	1.1	1.4	134%	-	1.2	1.6	134%	-	1.7	2.0	128%	-	1.8	1.7	120%	-	2.5	1.6	106%	-	9.0	90%	118%
		Mobile engineering	4.6	2.9	63%	-	3.5	3.3	77%	-	5.5	4.2	77%	-	4.1	3.2	77%	-	4.4	3.5	78%	-	5.5	3.2	74%	-	22.5	81%	91%
		Sub-total	15.2	14.1	93%	-	10.9	11.5	98%	-	14.5	13.9	98%	-	14.9	14.5	98%	-	13.4	12.7	97%	-	15.8	12.3	94%	-	76.0	90%	105%
		NCCs	2.6	2.6	102%	-	3.2	2.1	84%	-	3.0	3.2	91%	-	2.2	2.4	95%	-	2.2	2.7	99%	-	2.7	2.8	100%	-	14.5	90%	111%
		Urban infrastructure	3.5	3.7	105%	-	3.2	8.0	174%	-	11.6	7.7	105%	-	4.4	10.4	130%	-	4.8	5.5	127%	-	7.7	17.4	149%	-	34.5	97%	153%
		Sub-total	21.4	20.5	96%	-	17.3	21.7	109%	-	29.2	24.9	99%	-	21.5	27.4	106%	-	20.5	21.0	105%	-	26.2	32.7	109%	-	125.0	92%	119%
SYSTEM - SOLUTIONS	4.7	5.0	108%	-	2.3	1.8	99%	-	4.3	4.6	102%	-	2.7	3.8	109%	-	1.9	2.3	111%	-	4.5	4.8	110%	-	21.0	102%	108%		
TOTAL	26.1	25.6	98%	-	19.7	23.6	108%	-	33.6	29.6	99%	-	24.3	31.2	106%	-	22.4	23.4	106%	-	30.7	37.6	109%	-	146.0	93%	117%		

		October				November				December				January				February				March				Revised forecast for the full year (Simple addition value)			Reference : Initial forecast for the full year
		FY 2017		FY 2018		FY 2017		FY 2018		FY 2017		FY 2018		FY 2017		FY 2018		FY 2017		FY 2018		FY 2017		FY 2018		YOY	Progress rate		
				YOY	Reference: former 5 companies			YOY	Reference: former 5 companies			YOY	Reference: former 5 companies			YOY	Reference: former 5 companies			YOY	Reference: former 5 companies			YOY	Reference: former 5 companies				
ENGINEERING - SOLUTIONS	NTT Group engineering	Access engineering	8.0	12.8	(8.7)	7.3	12.6	(8.2)	6.6	12.3	(7.6)	8.1	12.1	(8.2)	7.0	11.7	(7.0)	9.1	12.7	(8.0)	112.5	121%	109%	87.5					
		Network engineering	1.7	1.8	(1.6)	1.6	2.5	(2.3)	1.5	2.0	(1.7)	1.1	1.8	(1.6)	1.8	3.0	(2.7)	2.3	2.6	(2.3)	21.5	106%	114%	20.0					
		Mobile engineering	4.9	4.2	(3.8)	5.2	3.9	(3.7)	4.9	3.6	(3.2)	2.5	2.6	(2.2)	2.8	2.4	(2.1)	4.1	4.9	(4.5)	51.5	98%	83%	49.0					
		Sub-total	14.8	18.9	(14.2)	14.1	19.1	(14.3)	13.0	18.1	(12.6)	11.8	16.5	(12.1)	11.7	17.2	(11.9)	15.6	20.4	(14.9)	185.5	112%	102%	156.5					
		NCCs	2.6	3.4	(2.5)	2.0	4.4	(3.3)	3.2	3.4	(2.7)	2.0	2.6	(2.1)	2.8	4.3	(3.1)	2.8	4.1	(2.7)	37.0	117%	105%	32.0					
		Urban infrastructure	3.4	6.6	(5.2)	5.9	9.5	(8.8)	9.8	5.3	(3.9)	3.3	4.5	(3.9)	6.4	7.6	(6.7)	12.5	22.1	(20.1)	96.0	124%	113%	89.5					
		Sub-total	38.9	59.5	(58.1)	44.8	69.0	(66.9)	54.7	74.3	(70.9)	58.1	78.9	(74.8)	64.5	86.6	(81.6)	77.1	108.7	(101.7)	318.5	116%	106%	278.0					
SYSTEM - SOLUTIONS	3.4	5.8	(4.3)	2.3	4.3	(2.8)	4.0	5.5	(4.0)	3.2	5.0	(4.1)	2.0	4.6	(2.3)	4.7	6.7	(5.4)	61.5	152%	89%	52.0							
TOTAL	24.3	34.9	(26.4)	24.5	37.4	(29.3)	30.2	32.4	(23.4)	20.5	28.9	(22.3)	23.1	33.9	(24.1)	35.7	53.4	(43.3)	380.0	120%	103%	330.0							
Reference : Management integrated three companies in western Japan	-	8.4	-	-	8.1	-	-	9.0	-	-	6.5	-	-	9.7	-	-	10.0	-	-	50.0	-	104%	0.0						

- Notes: 1. All amounts less than ¥100m are disregarded.
2. We revised our full-year plan in line with the management integration with C-CUBE, Seibu Electric Industry and NIPPON DENTSU on October 1, 2018. Since October of the same year, the figures for the three companies have been added to the total for the eight companies.
3. "Reference: Management integrated three companies in Western Japan" refers to the sum of the figures for C-CUBE, Seibu Electric Industry and NIPPON DENTSU.
4. The monthly figures for June, September, December, and March are published concurrently with the releases of its quarterly financial statements.
5. In the case of a change in the contract amount due to a renewal of a contract, etc., the amount of increase or decrease is adjusted in the month of occurrence of the event.
6. Figures in parentheses after October 2018 are simple totals of the former five companies excluding the three integrated companies in the Western Japan Integration.