109%

102%

108%

5.4

37.7

34.9

108% 290.3 314.6

5.1

38.3

39.9

247.0

45.0

292.0

98%

119%

101%

112%

85%

108%

## Monthly Orders Received Data for FY 2016

The simple addition value of five companies (KYOWA EXEO, EXEO TECH, Daiwa Densetsu, ICOMSYSTECH, Advanced Information Design.)

|                    |                      |                      |                 |                       |                 |                        |                 |             |                    |                         |                |                     |              |                              |              | -                      |                         |                     |              |                    |       |  | (¥bn)         |
|--------------------|----------------------|----------------------|-----------------|-----------------------|-----------------|------------------------|-----------------|-------------|--------------------|-------------------------|----------------|---------------------|--------------|------------------------------|--------------|------------------------|-------------------------|---------------------|--------------|--------------------|-------|--|---------------|
|                    |                      |                      |                 | April<br>2015 FY 2016 |                 | May<br>FY 2015 FY 2016 |                 | June        |                    | July<br>FY 2015 FY 2016 |                | August              |              | September<br>FY 2015 FY 2016 |              |                        | Interim forecast        |                     |              |                    |       |  |               |
|                    |                      |                      | FY 2015         | FY 2                  | 2016<br>YOY     | FY 2015                | FY2             | 2016<br>YOY | FY 2015            | FY2                     | FY 2016<br>YOY |                     | FY:          | FY 2016<br>YOY               |              | FY 2015 FY 2016<br>YOY |                         | FY 2015 FY 20       |              | 2016<br>YOY        | (Simp | Simple addition value)<br>YOY Progress rat |               |
| OLUTIONS           |                      |                      |                 |                       | 101             | 5.6                    | 6.5             | 101         | 7.5                | 7.8                     | 101            | 8.8                 | 10.0         | 101                          | 6.3          | 7.7                    | 101                     | 7.6                 | 7.2          | 101                |       | 101  | Progress rate |
|                    | p                    | Access engineering   | 8.0             | 9.2                   | 115%            | 13.7                   | 15.8            | 115%        | 21.3               | 23.6                    | 111%           | 30.1                | 33.7         | 112%                         |              | 41.4                   | 113%                    | 44.2                | 48.7         | 110%               | 42.0  | 95%  | 116%          |
|                    | eeri                 |                      | 0.0             | 9.2                   | 11370           | 2.0                    | 0.7             | 11370       | 1.9                | 1.5                     | 11170          | 1.7                 | 2.0          | 112/0                        | 1.2          | 1.7                    | 11370                   | 2.1                 | 2.1          | 11070              | 42.0  | 9070                                       | 11070         |
|                    | engineering          | Network engineering  | 1.7             | 1.1                   | 63%             | 3.7                    | 1.9             | 50%         | 5.7                | 3.4                     | 59%            | 7.4                 | 5.4          | 72%                          |              | 7.1                    | 82%                     | 10.8                | 9.3          | 86%                | 8.6   | 79%  | 109%          |
| Ĕ                  | b ei                 |                      | 1.7             | 1.1                   | 03%             | 3.6                    | 3.4             | 50%         | 4.5                | 5.9                     | 59%            | 4.0                 | 5.9          | 1270                         | 4.4          | 5.4                    | 02 /0                   | 3.6                 | 9.3<br>4.1   | 00 %               | 0.0   | 1970                                       | 10976         |
| ENGINEERING - SOLL | Group                | Mobile engineering   | 4.6             | 5.5                   | 119%            | 8.2                    | 8.9             | 109%        | 12.8               | 14.9                    | 116%           | 16.9                | 20.8         | 123%                         |              | 26.2                   | 123%                    | 25.0                | 30.4         | 121%               | 20.0  | 80%  | 152%          |
|                    | Ĕ                    |                      | 4.0             | 5.5                   | 11970           | 11.3                   | 10.8            | 10970       | 14.0               | 15.2                    | 11070          | 14.7                | 18.0         | 12370                        | 12.0         | 14.8                   | 12370                   | 13.4                | 13.6         | 121/0              | 20.0  | 00 /0                                      | 15270         |
|                    | z                    | Sub-total            | 14.4            | 15.9                  | 110%            | 25.8                   | 26.7            | 104%        | 39.8               | 41.9                    | 105%           | 54.5                | 60.0         | 110%                         | _            | 74.8                   | 112%                    | 80.0                | 88.4         | 111%               | 70.6  | 88%  | 125%          |
|                    |                      |                      | 14.4            | 15.9                  | 11076           | 0.7                    | 1.2             | 104 70      | 2.2                | 1.5                     | 105%           | 2.7                 | 2.0          | 11076                        | 1.3          | 1.9                    | 11270                   | 1.6                 | 2.7          | 11170              | 70.0  | 00 70                                      | 12576         |
|                    |                      | NCCs                 | 1.4             | 1.5                   | 106%            | 2.2                    | 2.7             | 127%        | 2.2<br>4.4         | 4.3                     | 100%           | 7.1                 | 6.4          | 90%                          |              | 8.3                    | 98%                     | 10.1                | 11.0         | 109%               | 12.0  | 118%                                       | 92%           |
|                    |                      |                      | 1.4             | 1.5                   | 100%            | 1.9                    | 2.7             | 12170       | 6.2                | 4.3                     | 100 %          | 7.7                 | 10.0         | 90%                          | 4.3          | 4.2                    | 90 %                    | 5.5                 | 6.2          | 10976              | 12.0  | 11070                                      | 9270          |
|                    | ι                    | rban infrastructure  | 2.0             | 4.0                   | 4500/           | 4.7                    | -               | 4 4 6 0 /   | -                  |                         | 1000/          |                     |              | 44.40/                       |              |                        | 4440/                   |                     | -            | 4440/              | 22.0  | 44.00/                                     | 1000/         |
|                    |                      |                      | 2.8             | 4.2                   | 152%            | 4.7                    | 6.9<br>14.7     | 146%        | 11.0<br>22.5       | <u>11.4</u><br>21.2     | 103%           | <u>18.8</u><br>25.2 | 21.4<br>30.0 | 114%                         | 23.1         | 25.6<br>21.0           | 111%                    | 28.6                | 31.9<br>22.6 | 111%               | 32.0  | 112%                                       | 100%          |
|                    |                      | Sub-total            | 18.7            | 21 7                  | 116%            | -                      | 36.5            | 1110/       | 22.5<br>55.3       |                         | 1040/          | -                   | 30.0<br>87.8 | 109%                         |              | 108.8                  | 1110/                   |                     | _            | 1110/              | 114.6 | 96%  | 1150/         |
|                    |                      |                      | 10.7            | 21.7                  | 11070           | -                      |                 | 111%        |                    | 57.7                    | 104%           | 80.5                | 3.1          | 109%                         | 2.0          | 1.6                    | 111%                    | <u>118.9</u><br>3.1 | 131.4        | 111%               | 114.0 | 90%  | 115%          |
| 5                  | SYST                 | TEM - SOLUTIONS      | 3.4             | 3.8                   | 112%            | 1.9<br>5.4             | 1.8<br>5.7      | 106%        | 3.6<br>9.1         | 3.5<br>9.3              | 103%           | 2.6<br>11.7         | 12.4         | 106%                         | -            | _                      | 103%                    | 3.1<br>17.0         | 4.4<br>18.6  | 1100/              | 10.0  | 112%                                       | 98%           |
|                    |                      | 3.4                  | 3.0             | 11270                 | 15.9            | 16.6                   | 100%            | 26.2        | <u>9.3</u><br>24.8 | 103%                    | 27.8           | 33.1                | 100%         | 19.8                         | 14.1<br>22.7 | 103%                   | 23.8                    | 27.1                | 110%         | 19.0               | 11270 | 90%  |               |
|                    | TOTAL                |                      | 22.2            | 25.6                  | 115%            | 38.2                   | 42.2            | 111%        | 20.2<br>64.4       | 24.0<br>67.1            | 104%           | 27.0<br>92.2        | 100.3        | 109%                         |              | 123.0                  | 110%                    | 23.0<br>135.9       | 150.1        | 110%               | 133.6 | 98%  | 112%          |
|                    |                      |                      | 22.2            | 25.0                  | 11576           | 30.2                   | 42.2            | 11170       | 04.4               | 07.1                    | 10476          | 92.2                | 100.5        | 10976                        | 112.1        | 123.0                  | 11076                   | 135.9               | 150.1        | 11076              | 133.0 | 90 /0                                      | 11270         |
|                    |                      | October              |                 |                       | November        |                        |                 | December    |                    |                         | January        |                     |              | February                     |              |                        | March                   |                     |              | Full year forecast |       |  |               |
|                    |                      |                      | FY 2015 FY 2016 |                       | FY 2015 FY 2016 |                        | FY 2015 FY 2016 |             | FY 2015            | FY 2015 FY 2016         |                | FY 2015 FY 2016     |              | FY 2015 FY 2016              |              |                        | (Simple addition value) |                     |              |                    |       |  |               |
|                    |                      | T                    |                 |                       | YOY             |                        |                 | YOY         |                    |                         | YOY            |                     |              | YOY                          |              |                        | YOY                     |                     |              | YOY                |       | YOY  | Progress rate |
| SN                 | 5                    | Access engineering   | 9.8             | 8.8                   |                 | 5.4                    | 6.2             |             | 6.0                | 6.7                     |                | 11.3                | 8.7          |                              | 6.4          | 10.9                   |                         | 8.4                 | 9.2          |                    |       |  |               |
|                    | engineering          |                      | 54.0            | 57.5                  | 107%            |                        | 63.8            | 107%        | 65.5               | 70.5                    | 108%           | 76.9                | 79.2         | 103%                         |              | 90.2                   | 108%                    | 91.7                | 99.5         | 108%               | 84.0  | 92%  | 118%          |
|                    | jine                 | Network engineering  | 1.8             | 2.2                   |                 | 2.1                    | 1.5             |             | 2.2                | 1.5                     |                | 1.6                 | 2.0          |                              | 1.8          | 1.3                    |                         | 3.1                 | 4.0          |                    |       |  |               |
| SOLUTIONS          | enç                  |                      | 12.6            | 11.6                  | 92%             | 14.7                   | 13.1            | 89%         | 17.0               | 14.7                    | 86%            | 18.6                | 16.8         | 90%                          |              | 18.1                   | 89%                     | 23.6                | 22.2         | 94%                | 18.0  | 76%  | 124%          |
| 5                  | Group                | Mobile engineering   | 5.2             | 4.5                   |                 | 5.5                    | 5.5             |             | 3.9                | 5.4                     |                | 3.7                 | 4.7          |                              | 3.8          | 4.8                    |                         | 5.2                 | 4.8          |                    |       |  |               |
| NO I               | Ū                    |                      | 30.2            | 34.9                  | 116%            |                        | 40.5            | 113%        | 39.8               | 45.9                    | 116%           | 43.5                | 50.7         | 117%                         |              | 55.5                   | 117%                    | 52.5                | 60.4         | 115%               | 45.0  | 86%  | 134%          |
|                    | Ę                    | Sub-total            | 16.9            | 15.7                  |                 | 13.0                   | 13.3            |             | 12.3               | 13.7                    |                | 16.6                | 15.5         |                              | 12.0         | 17.1                   |                         | 16.7                | 18.2         |                    |       |  |               |
| N N                |                      |                      | 97.0            | 104.2                 | 107%            | 110.1                  | 117.5           | 107%        | 122.4              | 131.2                   | 107%           | 139.1               | 146.8        | 106%                         | 151.2        | 163.9                  | 108%                    | 168.0               | 182.2        | 108%               | 147.0 | 87%  | 124%          |
| ER                 |                      | NCCs                 | 1.3             | 1.9                   |                 | 1.1                    | 2.0             |             | 1.7                | 3.6                     |                | 2.2                 | 3.3          |                              | 1.5          | 2.6                    |                         | 1.9                 | 3.7          |                    |       |  |               |
| NGINEERING         |                      | 11003                | 11.5            | 12.9                  | 113%            | 12.6                   | 15.0            | 119%        | 14.4               | 18.6                    | 130%           | 16.6                | 22.0         | 132%                         | 18.2         | 24.6                   | 135%                    | 20.2                | 28.3         | 140%               | 24.0  | 119%                                       | 118%          |
|                    |                      | Irbon infractructure | 3.9             | 4.5                   |                 | 4.3                    | 5.3             |             | 3.7                | 2.7                     |                | 8.4                 | 3.7          |                              | 4.4          | 4.6                    |                         | 10.6                | 12.7         |                    |       |  |               |
| ш                  | Urban infrastructure |                      | 32.6            | 36.4                  | 112%            | 37.0                   | 41.7            | 113%        | 40.7               | 44.5                    | 109%           | 49.2                | 48.3         | 98%                          | 53.7         | 52.9                   | 99%                     | 64.4                | 65.7         | 102%               | 76.0  | 118%                                       | 86%           |
|                    | Sub total            |                      | 22.2            | 22.1                  |                 | 18.5                   | 20.7            |             | 17.8               | 20.1                    |                | 27.3                | 22.6         |                              | 18.1         | 24.4                   |                         | 29.4                | 34.7         |                    |       |  |               |
|                    |                      | Sub-total            | 1/1 1           | 153.6                 | 100%            | 150.7                  | 174 4           | 100%        | 177.6              | 10/ 5                   | 100%           | 205.0               | -            | 106%                         | -            | 2/1 5                  | 108%                    | 252.6               | 276.2        | 100%               | 247.0 | 0.80/                                      | 1120/         |

3.3

30.3

30.7

2.5

31.0

25.2

194.5 109% 205.0 217.1 106% 223.2 241.5 108% 252.6 276.2

102%

1.8

32.2

20.0

105% 255.4 274.7

2.2

33.2

26.6

103%

Notes: 1. All amounts less than ¥100m are disregarded.

SYSTEM - SOLUTIONS

TOTAL

141.1

3.8

20.8

26.1

2. The upper figure is the value of orders received in the month, and the lower figure is the cumulative total.

108% 183.0

109% 159.7

105%

2.4

23.2

21.0

3. The monthly figures for June, September, December, and March are published concurrently with the releases of its quarterly financial statements.

4. For construction projects for which orders were received in or prior to the previous fiscal year, changes in monetary figures due to contract amendments, etc. are reflected

109% 177.6

105%

3.6

26.9

21.5

4.0

105%

109% 204.6 222.9 109% 235.4 248.1

28.4

24.1

via adjustment to the figures for orders received in the present fiscal year.

153.6

22.0

25.5

162.0 175.6

3.3

5. From fiscal 2016 (ending on March 31, 2017), non-NTT telecom engineering and environmental and social infrastructure have merged,

174.4

2.3

24.3

23.1

198.7

and figures are recorded together under the new name of urban infrastructure business.

Figures for NCCs, which were formerly included within non-NTT telecom engineering, are recorded separately, while those for overseas projects,

also formerly included within non-NTT telecom engineering are recorded as part of SYSTEM-SOLUTIONS. Figures for NTT Group engineering remain the same.