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# Results for the Nine Months Ended December 31, 2008

February 6, 2009

**KYOWA EXEO CORPORATION**

URL <http://www.exeo.co.jp/overseas/index.html>

# 1. Business Overview (Consolidated and Non-consolidated)



(¥bn)

	Consolidated					Non-consolidated		
	FY 2007	FY 2008			FY 2008			
	Nine months	Nine months		Full year	Progress	Nine months	Full year	Progress
	Actual A	Actual B	YOY B/A	Plan C	rate B/C	Actual D	Plan E	rate D/E
Orders received	221.7	217.5	98%	302.0	72%	174.4	240.0	73%
Net sales	174.7	187.0	107%	295.0	63%	149.4	233.0	64%
Gross profit	(12.1%) 21.1	(12.5%) 23.4	111%	(12.4%) 36.5	64%	(11.6%) 17.3	(11.1%) 25.8	67%
Selling, general and administrative expenses	(8.4%) 14.6	(7.3%) 13.7	94%	(6.5%) 19.3	71%	(6.6%) 9.8	(5.9%) 13.8	72%
Operating income	(3.7%) 6.5	(5.2%) 9.7	149%	(5.8%) 17.2	56%	(5.0%) 7.4	(5.2%) 12.0	62%
Ordinary income	(4.3%) 7.5	(5.4%) 10.1	135%	(6.1%) 18.0	56%	(5.1%) 7.6	(5.3%) 12.4	62%
Net income	(2.5%) 4.4	(2.6%) 4.9	112%	(3.5%) 10.3	48%	(2.5%) 3.7	(3.1%) 7.2	53%

Notes: All amounts less than ¥100m are disregarded. Figures in parentheses are ratio to net sales.

## 2. Orders Received and Net Sales (Consolidated)



(¥bn)

				FY 2007		FY 2008				
				Nine months	Full year	Nine months			Full year	
				Actual A	Actual B	Actual C	YOY C/A	Progress rate C/D	Plan D	YOY D/B
Orders received	ENGINEERING-SOLUTIONS	Telecommunications infrastructure	NTT Group engineering	141.4	188.8	141.6	100%	77%	184.0	97%
			Non-NTT telecom engineering	43.7	59.6	43.5	100%	66%	66.0	111%
		Sub-total	185.1	248.5	185.1	100%	74%	250.0	101%	
		Environmental and social infrastructure	24.0	33.5	21.8	91%	61%	35.5	106%	
		Sub-total	209.1	282.0	206.9	99%	73%	285.5	101%	
		SYSTEM-SOLUTIONS	12.6	15.8	10.5	83%	64%	16.5	104%	
	TOTAL	221.7	297.8	217.5	98%	72%	302.0	101%		

Net sales	ENGINEERING-SOLUTIONS	Telecommunications infrastructure	NTT Group engineering	120.2	183.6	128.4	107%	68%	188.0	102%
			Non-NTT telecom engineering	29.4	56.3	35.8	122%	59%	61.0	108%
		Sub-total	149.7	239.9	164.3	110%	66%	249.0	104%	
		Environmental and social infrastructure	14.2	32.2	13.0	92%	44%	30.0	93%	
		Sub-total	164.0	272.1	177.4	108%	64%	279.0	103%	
		SYSTEM-SOLUTIONS	10.6	15.5	9.6	90%	60%	16.0	103%	
	TOTAL	174.7	287.7	187.0	107%	63%	295.0	103%		

Note: All amounts less than ¥100m are disregarded.

### 3. Orders Received and Net Sales (Non-consolidated)



(¥bn)

				Orders Received			Net Sales		
				FY 2008			FY 2008		
				Nine months	Full year	Progress rate	Nine months	Full year	Progress rate
				Actual	Plan	A/B	Actual	Plan	C/D
				A	B	A/B	C	D	C/D
ENGINEERING-SOLUTIONS	Telecommunications infrastructure	NTT Group engineering	Access engineering	48.0	64.5	74%	41.7	66.0	63%
			Network engineering	16.0	18.0	89%	15.3	18.5	83%
			Mobile engineering	50.4	63.5	79%	47.4	65.5	72%
		Sub-total	114.4	146.0	78%	104.4	150.0	70%	
		Non-NTT telecom engineering	35.8	54.0	66%	29.1	50.0	58%	
		Sub-total	150.2	200.0	75%	133.6	200.0	67%	
		Environmental and social infrastructure	15.0	25.5	59%	7.3	19.0	38%	
	Sub-total	165.3	225.5	73%	140.9	219.0	64%		
SYSTEM-SOLUTIONS				9.0	14.5	63%	8.4	14.0	60%
TOTAL				174.4	240.0	73%	149.4	233.0	64%
(NTT DoCoMo-related)				(57.6)	(75.5)	( 76% )	(54.2)	(78.0)	( 70% )

Note: All amounts less than ¥100m are disregarded.

## 4. Business Overview (by Group)



(¥bn)

	Wako Engineering Group			Daiwa Densetsu Group			KANAC Group		
	FY 2007	FY 2008		FY 2007	FY 2008		FY 2007	FY 2008	
	Nine months	Nine months	YOY	Nine months	Nine months	YOY	Nine months	Nine months	YOY
Orders received	25.2	-	-	12.9	11.9	92%	-	-	-
Net sales	23.9	21.7	91%	10.9	9.9	92%	4.4	4.5	101%
Gross profit	(6.7%) 1.6	(5.1%) 1.1	69%	(8.7%) 0.9	(7.7%) 0.7	80%	(10.0%) 0.4	(6.0%) 0.2	61%
Selling, general and administrative expenses	(6.5%) 1.5	(6.7%) 1.4	94%	(7.1%) 0.7	(7.2%) 0.7	92%	(16.6%) 0.7	(11.6%) 0.5	71%
Operating income	(0.2%) 0.05	(-1.6%) -0.3	-	(1.6%) 0.1	(0.5%) 0.05	29%	(-6.6%) -0.2	(-5.6%) -0.2	-
Ordinary income	(0.4%) 0.08	(-1.5%) -0.3	-	(1.9%) 0.2	(1.0%) 0.10	48%	(-5.5%) -0.2	(-5.1%) -0.2	-
Net income	(0.0%) 0.00	(-1.3%) -0.2	-	(2.1%) 0.2	(0.9%) 0.09	42%	(-4.5%) -0.2	(-11.8%) -0.5	-
Total assets	16.4	15.6	95%	7.6	6.5	86%	6.5	6.6	102%
Net assets	8.4	8.1	97%	3.7	3.8	103%	3.1	2.5	82%
Equity ratio (Shareholder's equity/Total assets)	51.2%	52.3%		48.0%	57.9%		47.9%	38.3%	

Notes: The above figures are prior to elimination of intercompany transactions between group companies. All amounts less than ¥100m are disregarded. Figures in parentheses are ratio to net sales.

## Disclaimer Regarding Forward-Looking Statements

Management of the Company has made estimates and assumptions relating to financial forecasts based on information available as of the reporting date. Actual results could differ from those estimates.

### **KYOWA EXEO CORPORATION**

3-29-20 Shibuya, Shibuya-ku,  
Tokyo 150-0002 JAPAN

E-mail: [exeo.ir@en2.exeo.co.jp](mailto:exeo.ir@en2.exeo.co.jp)  
<http://www.exeo.co.jp/overseas/index.html>

TEL: (81)3-5778-1073

FAX: (81)3-5778-1228